State of the City of Rocklin





City Manager Rick Horst March 3, 2017

City of Rocklin Sales Tax Comparison

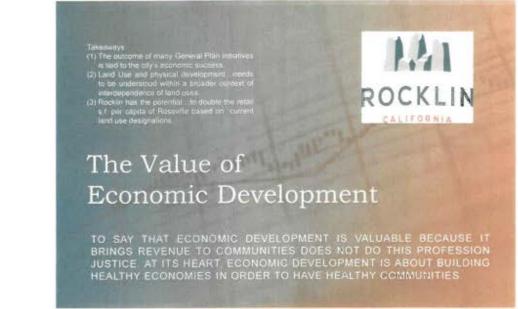
Year to Year Sale Tax	Comparisons
2009-2010:	\$ 5,930,851
2010-2011:	\$ 6,256,379
2011-2012:	\$ 6,467,965
2012-2013:	\$ 7,890,505
2013-2014:	\$ 7,907,822
2014-2015:	\$ 9,339,493
2015-2016:	\$11,593,959
2016-2017: (Est)	\$12,500,000
95.5% increase in six years	



Reversing the Trend of Retail Leakage

Per Capita Sales Tax Surplus/Gap Comparisons

- 2011 \$600 million gap
- 2014 \$317 million gap
- 2016 \$133 million surplus
- 2017* \$230 million surplus

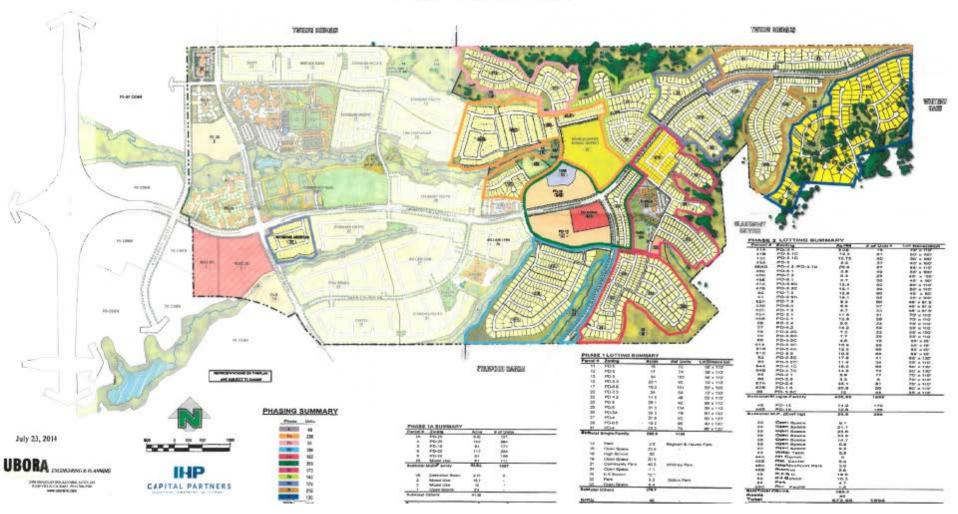


*Estimate

Source: HdL Companies



CITY OF ROCKLIN, CALIFORNIA



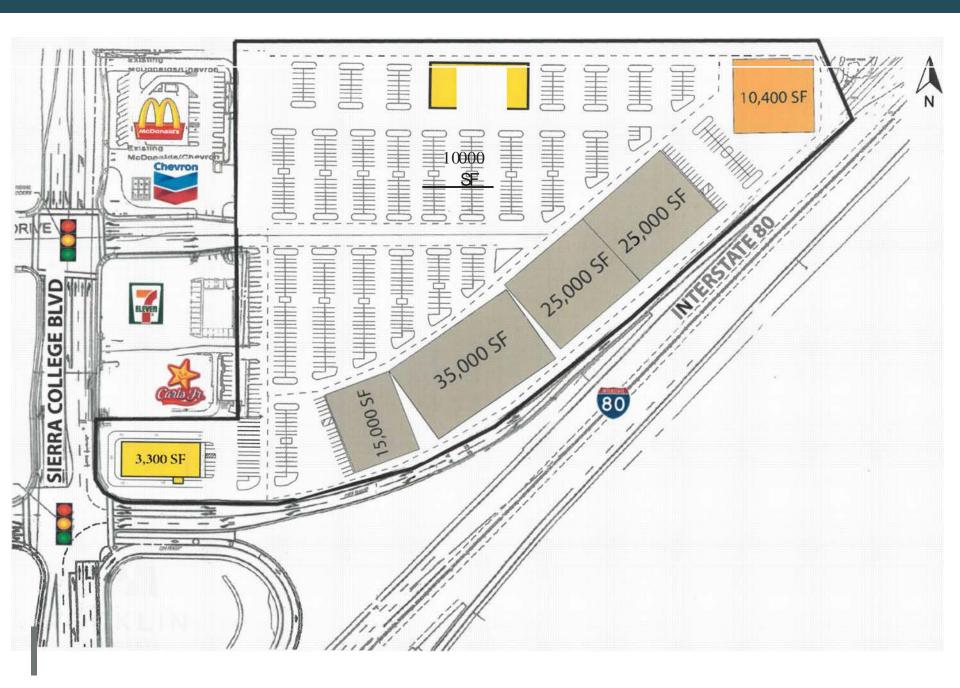


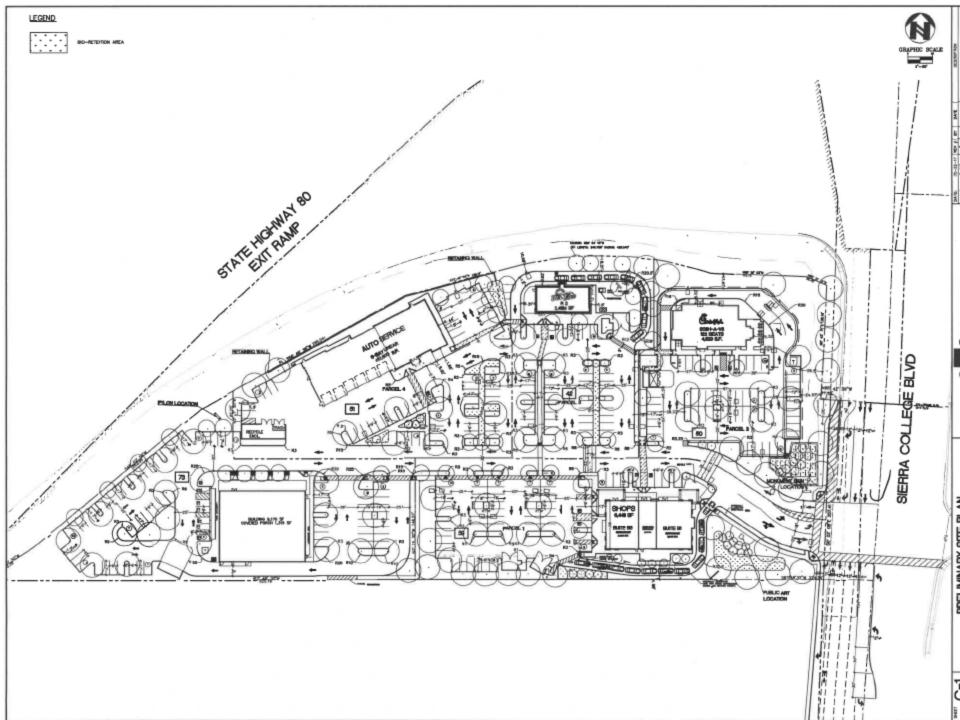


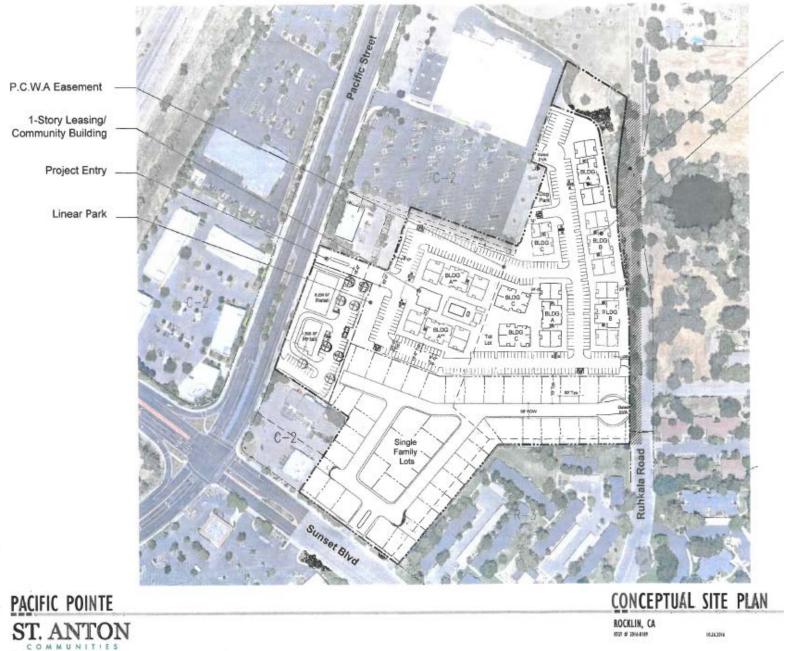
City of Racklin, California November 2016



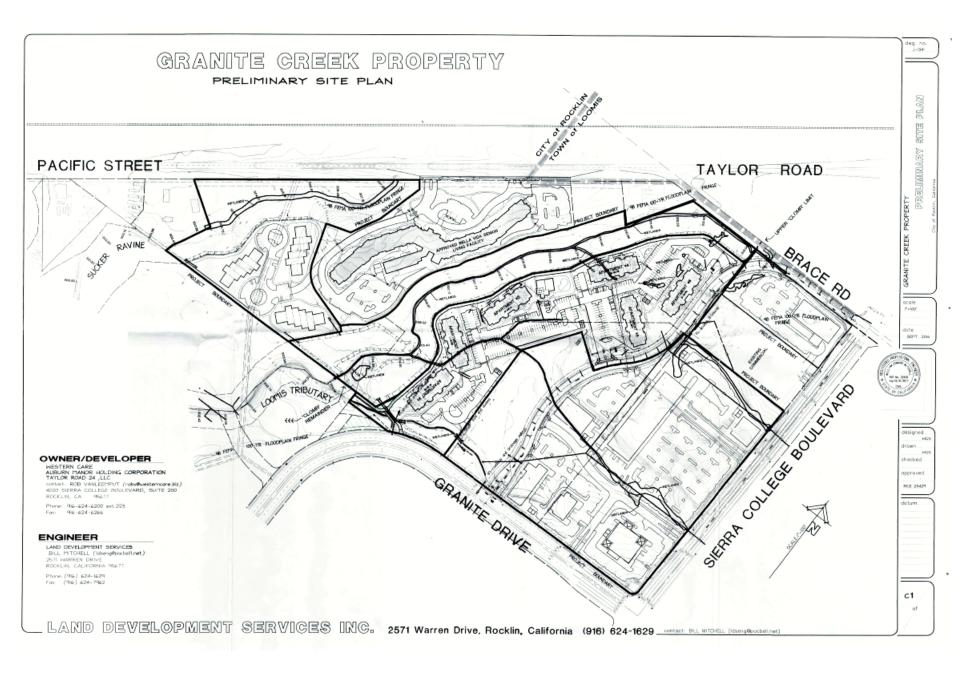
WODO RODGERS

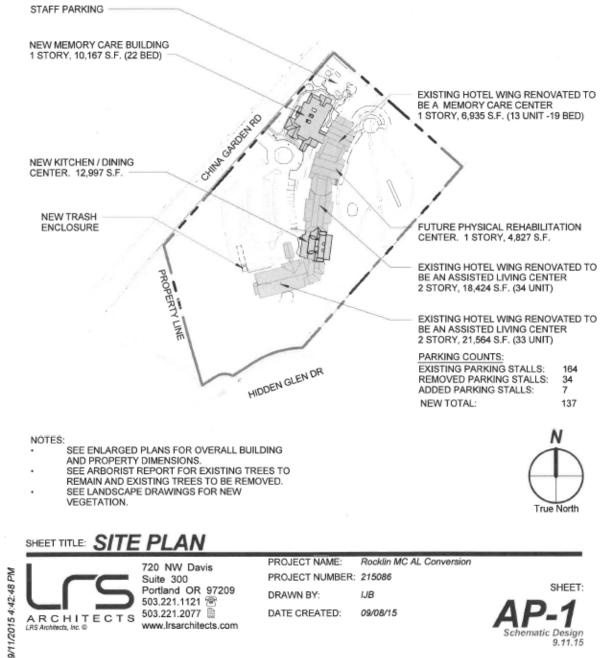






1801 | Street, Suite 200 Sacramento, CA 916.471.3000



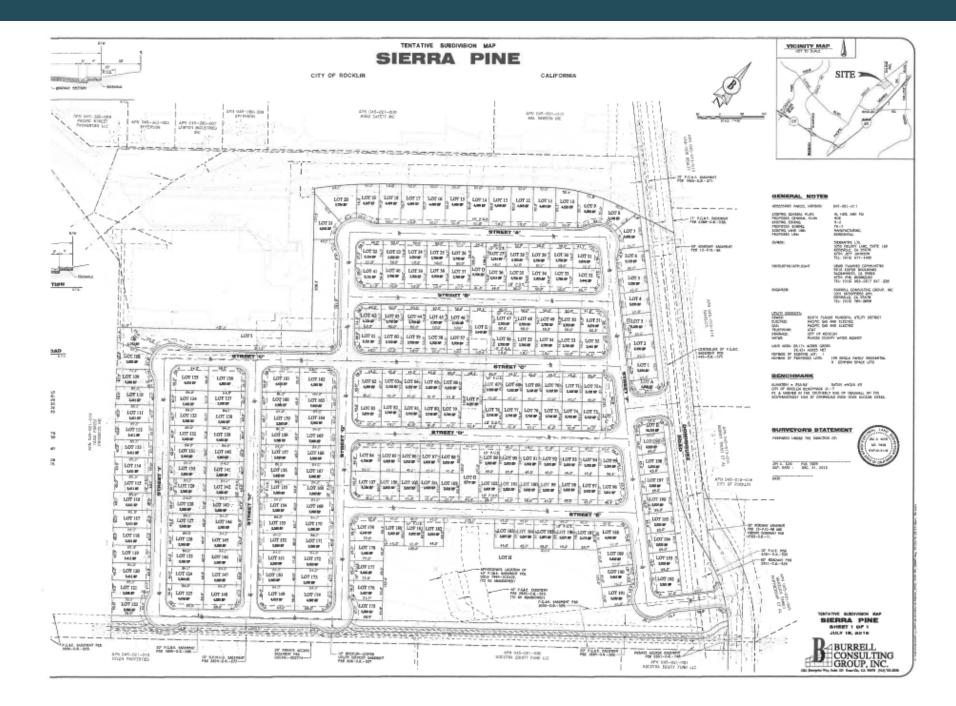




www.lrsarchitects.com

PROJECT NAME:	Rocklin MC AL Conversion
PROJECT NUMBER:	215086
DRAWN BY:	IJB
DATE CREATED:	09/08/15

Schematic Design 9.11.15



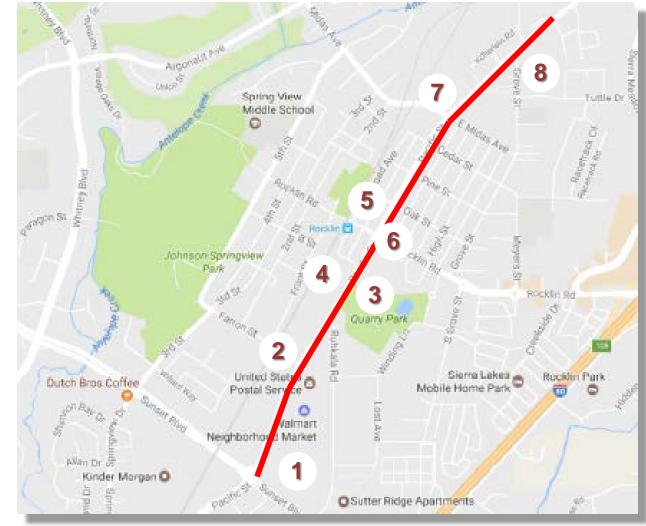


Pacific Street Corridor

Why the recent interest?

- This corridor has remained dormant for decades but is currently experiencing increased investment in staff opinion for the following reasons:
 - City Council policy direction and support of economic development
 - City investments in Quarry Park
 - Resurgence of regional economy
 - Deficit of remaining undeveloped site opportunities
 - Opportunity for reuse of existing underutilized properties







Existing Projects

Pacific Point

- 180 unit multi-family
- 44 unit single-family
- 2 commercial outparcels







Farron Street Retail

- 2,100 sq.ft. building
- 2.5 acre site
- Drive-thru and patio







Projects 3-5 City Properties

- Big Gun (4.5 acres)
- Pacific-Rocklin (1 acre)
- Oak-Pacific (2.5 acres)





Projects 3-5 Rocklin Adventures

At Quarry Park

• Mixed-Use







Rocklin-Pacific Roundabout

- Improve traffic flow
- Support traffic calming
- Increase landscaping
- Improve aesthetics







Rocklin Gateway

- 200 unit multi-family
- 7 acre site







Quarry Row

- 64 unit single-family
- 7 acre site







New opportunities and goals?

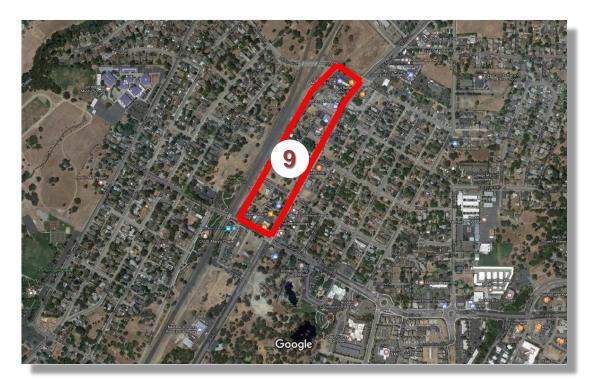
- Given the resurgence of activity there may be additional opportunities the City can explore to leverage private investment the goals of which include:
 - Attract visitors and consumer spending
 - Increased job creation
 - Increased beautification and landscaping
 - Increased revenue to the City
 - Opportunity for reuse of existing underutilized properties

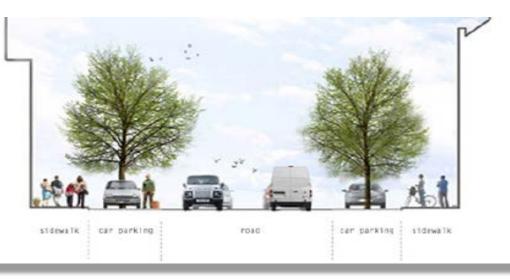


Pacific "Mainstreet"

- Possible lane reduction on Pacific
- Possible diversion to Rail Road Avenue
- Increased parking
- Increased landscaping
- Outdoor seating
- Bicycle lanes

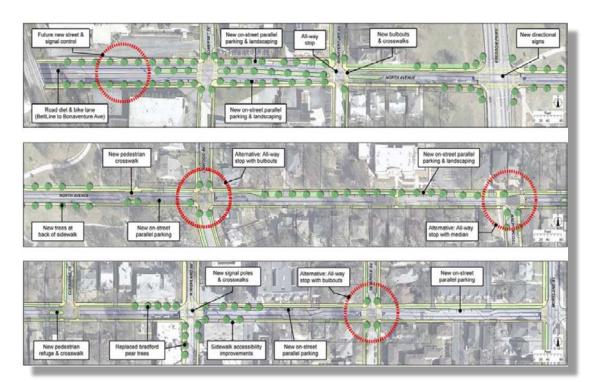






Pacific "Mainstreet"

- Improved pedestrian environment
- Encourage new uses
- Attract visitors







Railroad Corridor Development

- Yankee Hill Road to Loomis border
- Limited options for use of UP property
 - Auto sales
 - Auto repair
 - Greenbelt









The Road to Fiscal Sustainability

Perhaps one of the greatest challenges of the elected official is to ensure the fiscal sustainability and qualify of life in their community.



An Old Adage

"If you always do what you've always done, you'll always get what you always got."

"NOT ANYMORE"



- Reliance on Sales and Property Tax
- Federal and State Aid has diminished over the past decade
- Unlikely to change significantly in the near future and is more likely to continue to decrease
- Federal and State Aid is being distributed to a few targeted programs; many of which the City of Rocklin does not qualify for.
- Unfunded Mandates



The Way You Shop Will Change Forever

"Online Shopping has now reached a decade of maturity and brick and mortal stores are loosing the battle"

"Macy's closed dozens of stores"

"Sears closed more than 150 locations"

"Kohl's fading away"

"Target waves red flag"

JC Penny Closing 140 Stores



Re-Thinking How We Do Business

- Pre-2009/2010 282 FTE's
- 2017 232 FTE's We are not only doing more with less, we are doing it better
- Further the Use of Technology
- Capitalizing on the Shared Economy
- Where and How do we make the best use of our capital investments
- Privatization
- Destination Promotion



What is an intelligent transportation system?

- Technology that is leveraged to collect, convey, and share important information.
- ITS helps cities:
 - Make informed decisions
 - Improve transportation safety and mobility
 - Enhance productivity

Alternative Mitigations

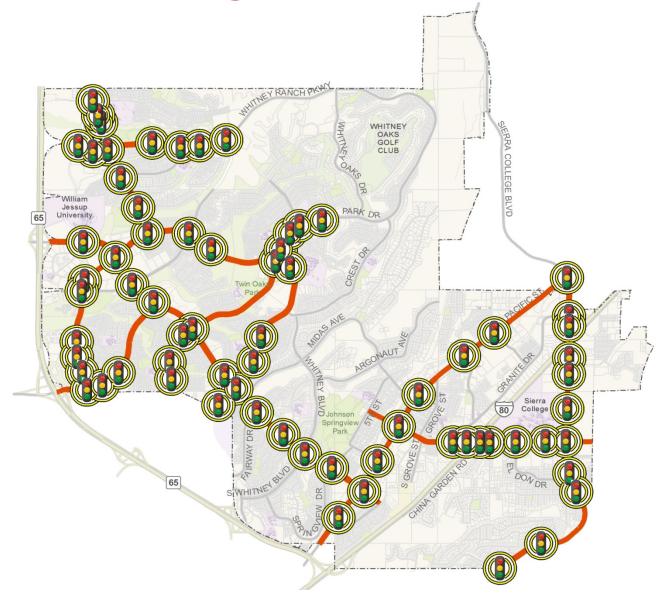
 Mitigations and new technologies will be evaluated and implemented to the fullest extend possible (i.e., roundabouts synchronization of traffic signals, lengthened turn lanes,

Trails development, etc).





Creating a network that talks





Now that you are Investing Smarter



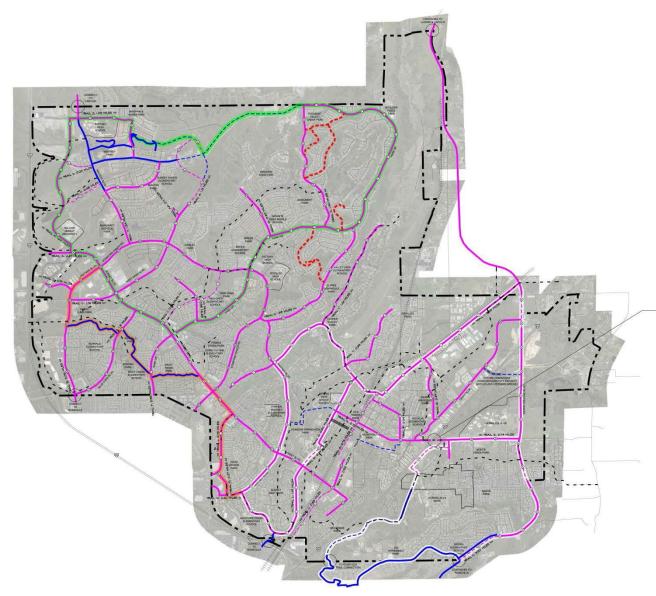
Parks and Trails Master Plan Highlights

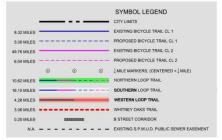
- Survey Results
 - 96% satisfaction rate
 - 73% engage in recreation activities at least 3x/month
 - Johnson-Springview Park is most used park
 - Trails for walking/running/biking most popular recreation activity
- Park types
 - Community Parks
 - Neighborhood Parks
 - Recreation Area
 - Natural Area/Greenbelt
 - Linear Park
 - Special Use Facilities





Parks and Trails Master Plan





NOTES:

- ALL TRAIL USERS SHOULD USE CAUTION, OBSERVE ALL LANS AND SIGNS AND ALL BICYCLISTS SHOULD WEAR PROTECTIVE HEAD GEAR, LIGHTS AND REFLECTIVE MATERIALS.
- SOME TRAIL LINKAGES ARE UNDER CONSTRUCTION OR UNFINISHED, AND MAY BE DIRT OR CLOSED, PLEASE RESPECT CLOSURES AND SIGNAGE TO FREVENT INJURY AND/OR CITATIONS.
- THIS TRAIL MAP WILL BE UPDATED PERIODICALLY BY THE CITY OF ROCKLIN; PLEASE INQUIRE WITH THE PUBLIC SERVICES DEPARTMENT TO OBTAIN THE MOST RECENT UPDATE. THIS IS THE 2015 EDITION

CAUTION:

CYCLISTS MUST DISMOUNT AND WALK BIKES ON SIDEWALKS AT NARROW ROCKLIN ROAD UNDERCROSSING.

TRAIL DEFINITIONS:

- CLASS I BIKEWAYS PROVIDE A COMPLETELY SEPARATED RIGHT-OF-WAY DESIGNATED FOR THE EXCLUSIVE USE OF BICYCLES AND PEDESTRIANS WITH CROSS-FLOWS BY MOTORISTS MINIMIZED (ALSO CALLED A BIKE PATH OR TRAIL).
- 2. CLASSII BIKEWAYS PROVIDE A RESTRICTED RIGHT-OF-WAY DESIGNATED FOR EXCLUSIVE OR SEM-EXCLUSIVE USE OF BICYCLES WITH THROMEN TRAVEL BY MOTOR VENICLES OR FEDESTRIANS FARIBITED, BUT VENICLE PARKING AND CROSS-FLOWE BY FEDESTRIANS AND MOTORISTS FERNITED (ALSO CALLED A BIKE LANE).
- 3.CLASS III BIKENAMS PROVIDE A RIGHT-OF-WAY DESIGNATED BY SIGNS OR PERMANENT MARKINGS AND SHARED WITH PEDESTRIANS OR MOTORISTS (ALSO CALLED A BIKE ROUTE).

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The City of Rocklin will showcase the schedule of events, concerts, and community programs slated for 2017. Join us from 11 a.m. to 3 p.m. for fun with food trucks, activities, and live music!

You'll also get to meet and greet city officials from each department to see how their teams help shape the community at this open house.